



ACCOUNT OPENING FORM

I N D I V I D U A L

Broker Registration No: BRK-32

INSTRUCTIONS FOR ACCOUNT OPENING

1. This booklet contains WE Financial Services Ltd. Account Opening Form for Individuals. Please read carefully, the special Terms & Conditions before filling in the applicable blanks/boxes and signing the form.
2. Please make sure that each and every space must be filled in Block Letters.
3. Please make sure that spaces which are not applicable should be marked "NA".
4. **In case of over-writing please sign on the cutting.**
5. Please tick relevant boxes where applicable.
6. Please attach the applicable attested copy(ies) of CNIC (Resident) or Passport (Non-Resident) for the following:
 - a. Account Holder(s)
 - b. Authorized person as per letter of Authorization
 - c. Nominee
 - d. Witnesses
7. Please attach all other relevant documentation (if applicable). Letter of Authorization. Zakaat Declaration.
8. Please make sure that you have read & understood the mode of payment procedure.
9. Please make sure that each page of this Account Opening Form should be duly signed by the Account Holder(s) and the Broker (WE Financial Services Ltd.)
10. Please make sure that all your payments are in favour of WE Financial Services Ltd. Only,
11. Please make sure that you have signed the attached signature card.
12. Please make sure that you have read & understood the commission structure.
13. The duly filled and signed WE Financial Services Ltd. Account Opening Form for Individual along with the necessary documents may please be submitted/mailed to

WE Financial Services Ltd. | Registered Office located at 506-508, 5th Floor, Pakistan Stock Exchange Building, Stock Exchange Road, Karachi - 74000. Pakistan.
14. Please be advised that once your application form along with all necessary documents is received, it can take between 4-10 working days to activate your account for local (clients residing in Karachi). For all out-station clients, it can take a maximum of 15 working, depending on the completion of all information required.
15. The account opening confirmation will include copy of your account opening form, your account number, our charges and commission schedule, CDC Sub Account number and relevant contact numbers.
16. In case of any suggestion or information feel free to contact us, or email: info@we.com.pk





Valuable Information for Investors

The general investing public at large is advised in their own interest to ensure the following before committing to any dealing in securities at any or all of the Stock Exchange).

- Confirm that the Broker / Agent you are planning to trade with is duly registered with the relevant Stock Exchange and Securities and Exchange Commission of Pakistan (SECP).
- Open an account and your Central Depository Company Sub-Account with the Broker in your own name instead of trading on the Account of the Broker / Agent.
- Make payment(s) preferably by cross cheque in the name of the Broker only and obtain receipt(s) of all payments in your name, instead of your Agent's name.
- Obtain and check confirmation of your trade(s). In case of any discrepancy, please make sure that you inform your Broker in writing within the stipulated time.
- Ensure that all documentation from the Broker is on the official letterhead of the Broker.
- It is advised to respond to the Broker with respect to any correspondence made to the Investors in their own interest.
- To safeguard your investment, it is recommended to be in touch with the concerned Broker regarding your trading activities and also for confirmation of your Account status.
- Take all the investment decisions very wisely after calculating all risks and without considering the rumors.
- In case of any changes in your mailing address or contact number(s), inform the Broker immediately in writing to update your account information.
- In case of non-settlement of any dispute with the Broker / Agent within the brokerage house, the complaint against a Broker / Agent of the Stock Exchange can be lodged with the Stock Exchange management in writing with full details and supporting documentary evidence.
- Please make sure that you have carefully read and understood the margin disclosure statement.

Mode of Payments

- You can drop payment in person (The Account Holder himself) or a person authorized by you at our Registered Office Address: Room Nos, 506-508, 5th Floor, Pakistan Stock Exchange Building, Stock Exchange Road, Karachi, through Crossed cheque(s), Pay Order(s), Demand Draft(s).
- Payments are accepted at the above-mentioned address ONLY. Other Offices including Branches end/or any individual is/are not allowed to accept payments.

To ensure smooth credit to your Account:

- For on-line transfer. Please ensure that your Name, Account Number and CNIC numbers are correctly written on the pay slip.
- Please provide original counter foil for pay orders, demand drafts and original deposit slip and copy(ies) of cheque(s), in case of direct deposit.
- Please make sure that payment through cheque(s), pay order(s) and demand draft(s) should be made from the Account Holder / Joint Account Holder's own bank account.
- Please make sure to obtain receipt for every payment signed by Authorized Representative only in your own name.

Signatures:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



Account No. _____

Date of Application. DD____|____ MM ____|____ YY____|____|____|____

Nature of Account

Single Joint

Applicant Request

I/We, Mr./Mrs./Ms.: _____ (“The Account Holder”)

Joint Account Holder:

Mr./Mrs./Ms. : _____ (“Joint Account Holder”)

Request you to open an Equities trading and Investment Account and my/our CDC Sub Account (Account) With WE Financial Services Ltd. For purchase, sale and trading of securities, in accordance with the Special Terms and conditions attached herewith. My/Our details are as under.

Personal Information for Individuals

Account Title / Name _____ Date of Birth: _____

Father Name / Husband Name _____

Contact Detail

Telephone: _____ Mobile: _____ Fax: _____

Mailing Address: _____

_____ Res Off

Confirmation of trade and other correspondence may please be E-mailed to: _____

Occupation Code:

Agriculturist Retired Person Household Student

Housewife Others (Specify): _____

Industrialist Service Professional Business Executive

Name of employer/Company: _____

Signatures:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



Declaration of Solvency

The Account Holder(s) hereby declare(s) that:

- a) He /She /They has/ have not applied to be adjudicated as an insolvent and that he/ she / they has / have not suspended payment and that he/ she/ they has /have not compounded with his/her/their creditor(s):
- b) He / she / they is/ are not un-discharged insolvent, and
- c) He / she / they has / have not been declared defaulter in repayment of loan of any bank(s) / financial institution(s).

Margin Deposit

The Account Holder(s) hereby undertake to deposit and maintain _____ % margin in the form of cash and securities for Ready Market (CFS eligible securities) and _____ % margin in the form of cash only for future Market against his / her / their outstanding trades / exposure for the purpose of trading in his/ her/ their account. The broker shall notify the Account Holder(s) about any changes in the above margin requirements for the already executed trades at least 3 (three) days prior to the implementation of the revised margin requirements.

Margin Disclosure Statement

This statement forms a part of the Account Opening Form.

The Broker is furnishing this document to the Account Holder(s) to provide some facts about purchasing Securities on margin and in trading Securities in a margin account. Before trading Securities in a margin account, the Account Holder(s) should carefully review the margin clause in the Special Terms and Conditions for Trading enunciated in the Account Opening Form. The Account Holder(s) should obtain clarification (s) from the Broker regarding any questions or concerns he/she/it/they may have regarding the margin account.

It is important that the Account Holder(s) understand(s) fully the risk involved in trading Securities on margin. These risks include the following:

The Account Holder(s) can lose more funds that invested in the Account:

A decline in the value of Securities that are purchased on margin may require the Account Holder(s) to provide additional funds to the Broker to avoid forced sale of those Securities of other Securities or asset(s) in the Account Holder(s) account.

Purchase of all MTS / MF eligible shares, shall be on MTS / MF at default:

Purchase of all MTS / MF eligible shares, shall be on MTS / MF at default, unless marked 'delivery' by Account Holder(s). In case of unavailability of financing of MTS / MF eligible shares, the Broker shall mark such shares as 'delivery' whether or not there is sufficient free cash in Account Holder(s) trading account.

The Broker can force the sale of Securities or other asset(s) in the Account Holder(s) account:

Account Holder(s) are not entitled to choose which Securities or other assets in the account are liquidated or sold first because the Securities are held as collateral for margin trading, the Broker has the right to decide which Security (ies) to sell in order to protect its interest and /or meet maintenance of margin requirements.

The Broker can amend its "in-house" maintenance of margin requirements at any time and is required to provide the Account Holder(s) 1 (one) day advice written notice:

These changes in the Broker's policy often take place immediately and may result in the issuance of maintenance of margin call. The Account Holder(s) failure to satisfy the margin call may cause the Broker to liquidate or sell Securities in his /her/ their account.

The Account Holder(s) are not entitled to an extension of time on margin call:

While an extension of time to meet margin requirements may be available to Account Holder(s)_under certain conditions, the Account Holder(s) does not / do have a right to the extension.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



Special Terms and Conditions

The terms and conditions set herein below shall be equally binding on the Broker and the Account Holder(s).

1. All transactions between the parties shall be subject to the Articles, Rules and Regulations of the Exchange, revised policies, Board Directions and new regulations to be framed in pursuance of Section 34 of the Securities & Exchange Ordinance, 1969. Moreover, all applicable provisions of the Securities & Exchange Ordinance, 1969 read with the Securities & Exchange Commission of Pakistan Act, 1997, Brokers and Agents Registration Rules, 2001, Securities and Exchange Rules 1971 and all directions/directives passed from time to time to regulate the trades between the parties and to regulate Brokers conduct and the Central Depository Companies of Pakistan Act, 1997, Rules framed there under and the National Clearing and Settlement System Regulations and any other law for the time being in force. The Broker shall ensure provisions of copies of all the above Laws, Rules and Regulations at his office for access to the Account Holder(s) during working hours.
- 1(a). In case any dispute in connection with the trade or transaction between the Broker and the Account Holder is not settled amicably, either party may refer the same to arbitration in accordance with the provisions of PSX Regulations, which shall be binding on both the parties. The Account Holder hereby agrees that he would have no objection if his name and other relevant particulars are placed on Exchange's database accessible by Brokers of the Exchange if he fails or refuses to abide by or carryout any arbitration award passed against him in his dispute with the Broker.
2. The amount deposited as security margin by the Account Holder(s) with the Broker shall only be used for the purposes of dealing in securities, such as trading and/or settlement of deliveries of securities on behalf of the Account Holder(s). The Broker shall not use such amounts for his own use.
- 2(a). The credit amount of the Account Holder(s) shall be kept by the Broker in a separate bank account titled "Account Holder/Client Account" and shall not be used by the broker for his own business.
3. The Broker shall be authorized to act on the verbal instructions of the Account Holder(s). The Broker shall provide a written confirmation of the executed transactions as required under rule 4(4) of the Securities & Exchange Rules, 1971, and all such transactions recorded by the Broker in his books shall be conclusive and binding upon the Account Holder(s), which shall not be questioned by him/her/them, subject to clause 5 below. OR

The Account Holder(s) shall give written instructions for the sale/purchase of securities to the Broker. The Account Holder(s) shall not give any verbal/oral instructions. The Broker shall provide a written confirmation of the executed transactions as required under rule 4(4) of the Securities & Exchange Rules, 1971, and all such transactions recorded by the Broker in his books shall be conclusive and binding upon the Account Holder(s), which shall not be questioned by him/her/them, subject to clause 5 below.

4. The Broker shall provide the confirmation of the executed transactions to the _____ (Name of Account Holder) at the above stated address by means of acceptable mode of communication or by hand subject to acknowledgement receipt.
5. In case there are any error(s) in the daily confirmation statement, the Account Holder(s) shall report the same to the Broker within one working day of the receipt of confirmation. In case the Account Holder(s) do not respond within one working day of the receipt of the said daily confirmation statement, the confirmation statement shall be deemed conclusively accepted by the Account Holder(s).
6. In the event that the Account Holder(s) fail(s) to deposit additional cash or securities as margin within one working day of the margin call (in writing), the Broker shall have absolute discretion to and, without further notice to Account Holder(s), liquidate the Account Holder(s) outstanding positions, including the securities purchased and carried in such account, so that the margin is maintained at the required level.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



Special Terms and Conditions

- 7 (a) The Broker shall be responsible to ensure delivery of CDC eligible securities in the CDC account of the Account Holder(s) subject to full payment by the Account Holder(s). In case of companies which are not on the CDS, the Broker shall ensure delivery of physical shares along with verified transfer deeds against payments, to the Account Holder(s). Further, the Broker shall be responsible for the payment of any credit cash balance available in the account of the Account Holder preferably in form of A/c Payee cross cheque only within 1 working day of the request of the Account Holder(s) (subject to the maintenance of the margin requirements).
- 7 (b) In the event of non-receipt of payment from the Account Holder on settlement day against securities bought on account of the Account Holder, the Broker may transfer such securities to his Collateral Account under intimation to the Exchange, after complying with the requirements as mentioned in relevant clause of this chapter.
8. The Broker shall accept from the Account Holder(s) payments through "A/c Payee Only" crossed cheque, bank drafts, pay orders or other crossed banking instruments in case of amounts in excess of Rs. 25,000/-. Electronic transfer of funds to the Broker through banks would be regarded as good as cheque. The Broker shall be responsible to provide the receipt to the Account Holder(s) in the name of the Account Holder(s) duly signed by authorized agents/employee of the Broker and the Account Holder(s) shall be responsible to obtain the receipt thereof. In case of cash dealings, proper receipt will be taken and given to the Account Holder(s), specifically mentioning if payment is for margin or the purchase of securities. The broker shall immediately deposit in its bank account all cash received in whole i.e. no payments shall be made from the cash received from clients. However, in exceptional circumstances, where it becomes necessary for Broker to accept cash in excess of Rs.25,000/-, the Broker shall immediately report within one working day such instances with rationale thereof to the Exchange in accordance with the mechanism prescribed by the Exchange.
9. The Brokers shall make all the payments of Rs.25,000/- and above, through crossed cheques / bank drafts / pay orders or any other crossed banking instruments showing payment of amount from their business bank account. Copies of these payment instruments including cheques, pay orders, demand drafts and online instructions shall be kept in record for a minimum period of five years.
10. The Account Holder(s) shall have a right to obtain a copy of his/her or their ledger statement under official seal and signature of the Broker or his authorized representative on a periodic basis. In case of any discrepancy in the ledger statement, the Account Holder(s) shall inform the Broker within 1 working day of receipt of the ledger statement to remove such discrepancy.
11. The Account Holder(s) shall operate the account and execute transactions himself/herself/themselves unless the Account Holder(s) authorize Mr. /Ms. / _____ I. D. No. _____ to transact in the account. All transactions executed by the authorized person shall be binding upon the Account Holder(s).
12. For Joint Account Holder(s) only:
We, the Account Holders shall operate the account jointly or severally and the instructions issued either jointly or severally shall be binding on us as well as upon the Broker in respect of the joint titled account. OR
Our titled account shall be operated only by _____ who shall be deemed as the authorized person for operating the joint account or issuing any instructions relating thereto.
13. The Broker shall be responsible to append a list of his authorized agents/traders and designated employees, who can deal with the Account Holder(s), with this account opening form and a copy of both the opening form and the list will be provided to the Account Holder(s). Any change therein shall be intimated in writing to the Account Holder(s) with immediate effect.
14. The Broker shall debit the account of the Account Holder(s) for the commission charges or any other charges in connection with the brokerage services rendered, which shall be clearly detailed in the ledger statement/daily confirmations.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



Enclosures

1. Attested Copy of CNIC / NICOP of the applicant with valid expiry.
2. Attested copies of CNIC of the joint Account Holder and / or Nominee (s) (if applicable), with valid expiry.
3. Letter of Authorization from the Account Holder(s) of the person authorized to trade in my / our Account.
4. In case of non-residents attested copies of Passports of the applicant, Joint Holder(s) and / or Nominee (if applicable)
5. Zakaat Declaration of the applicant and the Joint Account Holder(s) (if applicable)
6. Attested copy of N.T.N Certificate (if applicable)



CUSTOMER KYC

(TO BE FILLED BY THE ACCOUNT HOLDER)				
Name of Applicant:			Father/Husband Name:	
Marital Status: <input type="checkbox"/> Single <input type="checkbox"/> Married <input type="checkbox"/> Separated <input type="checkbox"/> Divorced <input type="checkbox"/> Widowed			Gender: <input type="checkbox"/> Male <input type="checkbox"/> Female	
Qualification: <input type="checkbox"/> Metric/O' Level <input type="checkbox"/> Inter / A' Level <input type="checkbox"/> Bachelor <input type="checkbox"/> Masters & Above				
City: <input type="checkbox"/> Karachi <input type="checkbox"/> Islamabad <input type="checkbox"/> Lahore <input type="checkbox"/> Others(specify) _____			Country: _____	
Type of Accommodation: <input type="checkbox"/> House <input type="checkbox"/> Apartment <input type="checkbox"/> Portion				
Residence Is: <input type="checkbox"/> Owned <input type="checkbox"/> Rented <input type="checkbox"/> Mortgage <input type="checkbox"/> Parents <input type="checkbox"/> Company Provided				
Occupation: <input type="checkbox"/> Agriculturist <input type="checkbox"/> Business <input type="checkbox"/> Housewife <input type="checkbox"/> Retired Person <input type="checkbox"/> Student <input type="checkbox"/> Services				
<input type="checkbox"/> Industrialist <input type="checkbox"/> Professional <input type="checkbox"/> Business Executive <input type="checkbox"/> Others (specify)				
Occupation Details: <input type="checkbox"/> Employer/Business Name: _____ <input type="checkbox"/> Designation: _____				
<input type="checkbox"/> Nature of Business: _____ <input type="checkbox"/> Tenure: _____				
Source of Income: <input type="checkbox"/> Salaried <input type="checkbox"/> Business <input type="checkbox"/> Others (Specify) _____				
Account Mode: <input type="checkbox"/> Online <input type="checkbox"/> Offline				
Expected Value of Investment <input type="checkbox"/> Up to Rs.500,000/- <input type="checkbox"/> Up to Rs.1,500,000/- <input type="checkbox"/> Up to Rs.2,500,000/- <input type="checkbox"/> More Than Rs.2,500,000				
Knowledge of Stock Market: <input type="checkbox"/> Yes <input type="checkbox"/> No				
Source of fund for Stock Investment: <input type="checkbox"/> Loan /Borrowed <input type="checkbox"/> Own Investment <input type="checkbox"/> Collective Investment				
Do you have any investor account? <input type="checkbox"/> Yes, Then Investor Account # _____ <input type="checkbox"/> No				
Do you / your family member have any other account in WEFSL? <input type="checkbox"/> Yes, then give name(s): _____ <input type="checkbox"/> No				
REFERENCE DETAILS				
Name:		Occupation:		Contact #:
Address:				

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant

(TO BE FILLED BY THE JOINT ACCOUNT HOLDER 1)		
Name of Applicant:		Father/Husband Name:
Marital Status: <input type="checkbox"/> Single <input type="checkbox"/> Married <input type="checkbox"/> Separated <input type="checkbox"/> Divorced <input type="checkbox"/> Widowed		Gender: <input type="checkbox"/> Male <input type="checkbox"/> Female
Qualification: <input type="checkbox"/> Metric/O' Level <input type="checkbox"/> Inter / A' Level <input type="checkbox"/> Bachelor		<input type="checkbox"/> Masters & Above
City: <input type="checkbox"/> Karachi <input type="checkbox"/> Islamabad <input type="checkbox"/> Lahore <input type="checkbox"/> Others(specify) _____		Country: _____
Type of Accommodation: <input type="checkbox"/> House <input type="checkbox"/> Apartment <input type="checkbox"/> Portion		
Residence Is: <input type="checkbox"/> Owned <input type="checkbox"/> Rented <input type="checkbox"/> Mortgage <input type="checkbox"/> Parents <input type="checkbox"/> Company Provided		
Occupation: <input type="checkbox"/> Agriculturist <input type="checkbox"/> Business <input type="checkbox"/> Housewife <input type="checkbox"/> Retired Person <input type="checkbox"/> Student <input type="checkbox"/> Services		
<input type="checkbox"/> Industrialist <input type="checkbox"/> Professional <input type="checkbox"/> Business Executive <input type="checkbox"/> Others (specify)		
Occupation Details: <input type="checkbox"/> Employer/Business Name: _____ <input type="checkbox"/> Designation: _____		
<input type="checkbox"/> Nature of Business: _____ <input type="checkbox"/> Tenure: _____		
Source of Income: <input type="checkbox"/> Salaried <input type="checkbox"/> Business <input type="checkbox"/> Others (Specify) _____		
Account Mode: <input type="checkbox"/> Online <input type="checkbox"/> Offline		
Expected Value of Investment <input type="checkbox"/> Up to Rs.500,000/- <input type="checkbox"/> Up to Rs.1,500,000/- <input type="checkbox"/> Up to Rs.2,500,000/- <input type="checkbox"/> More Than Rs.2,500,000		
Knowledge of Stock Market: <input type="checkbox"/> Yes <input type="checkbox"/> No		
Source of fund for Stock Investment: <input type="checkbox"/> Loan /Borrowed <input type="checkbox"/> Own Investment <input type="checkbox"/> Collective Investment		
Do you have any investor account? <input type="checkbox"/> Yes, Then Investor Account # _____ <input type="checkbox"/> No		
Do you / your family member have any other account in WEFSL? <input type="checkbox"/> Yes, then give name(s): _____ <input type="checkbox"/> No		
REFERENCE DETAILS		
Name:	Occupation:	Contact # :
Address:		

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant

(TO BE FILLED BY THE JOINT ACCOUNT HOLDER 2)		
Name of Applicant:		Father/Husband Name:
Marital Status: <input type="checkbox"/> Single <input type="checkbox"/> Married <input type="checkbox"/> Separated <input type="checkbox"/> Divorced <input type="checkbox"/> Widowed		Gender: <input type="checkbox"/> Male <input type="checkbox"/> Female
Qualification: <input type="checkbox"/> Metric/O' Level <input type="checkbox"/> Inter / A' Level <input type="checkbox"/> Bachelor		<input type="checkbox"/> Masters & Above
City: <input type="checkbox"/> Karachi <input type="checkbox"/> Islamabad <input type="checkbox"/> Lahore <input type="checkbox"/> Others(specify) _____		Country: _____
Type of Accommodation: <input type="checkbox"/> House <input type="checkbox"/> Apartment <input type="checkbox"/> Portion		
Residence Is: <input type="checkbox"/> Owned <input type="checkbox"/> Rented <input type="checkbox"/> Mortgage <input type="checkbox"/> Parents <input type="checkbox"/> Company Provided		
Occupation: <input type="checkbox"/> Agriculturist <input type="checkbox"/> Business <input type="checkbox"/> Housewife <input type="checkbox"/> Retired Person <input type="checkbox"/> Student <input type="checkbox"/> Servies		
<input type="checkbox"/> Industrialist <input type="checkbox"/> Professional <input type="checkbox"/> Business Executive <input type="checkbox"/> Others (specify)		
Occupation Details: <input type="checkbox"/> Employer/Business Name: _____ <input type="checkbox"/> Designation: _____		
<input type="checkbox"/> Nature of Business: _____ <input type="checkbox"/> Tenure: _____		
Source of Income: <input type="checkbox"/> Salaried <input type="checkbox"/> Business <input type="checkbox"/> Others (Specify) _____		
Account Mode: <input type="checkbox"/> Online <input type="checkbox"/> Offline		
Expected Value of Investment <input type="checkbox"/> Up to Rs.500,000/- <input type="checkbox"/> Up to Rs.1,500,000/- <input type="checkbox"/> Up to Rs.2,500,000/- <input type="checkbox"/> More Than Rs.2,500,000		
Knowledge of Stock Market: <input type="checkbox"/> Yes <input type="checkbox"/> No		
Source of fund for Stock Investment: <input type="checkbox"/> Loan /Borrowed <input type="checkbox"/> Own Investment <input type="checkbox"/> Collective Investment		
Do you have any investor account? <input type="checkbox"/> Yes, Then Investor Account # _____ <input type="checkbox"/> No		
Do you / your family member have any other account in WEFSL? <input type="checkbox"/> Yes, then give name(s): _____ <input type="checkbox"/> No		
REFERENCE DETAILS		
Name:	Occupation:	Contact #:
Address:		

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant

(TO BE FILLED BY THE JOINT ACCOUNT HOLDER 3)		
Name of Applicant:		Father/Husband Name:
Marital Status: <input type="checkbox"/> Single <input type="checkbox"/> Married <input type="checkbox"/> Separated <input type="checkbox"/> Divorced <input type="checkbox"/> Widowed		Gender: <input type="checkbox"/> Male <input type="checkbox"/> Female
Qualification: <input type="checkbox"/> Metric/O' Level <input type="checkbox"/> Inter / A' Level <input type="checkbox"/> Bachelor		<input type="checkbox"/> Masters & Above
City: <input type="checkbox"/> Karachi <input type="checkbox"/> Islamabad <input type="checkbox"/> Lahore <input type="checkbox"/> Others(specify) _____		Country: _____
Type of Accommodation: <input type="checkbox"/> House <input type="checkbox"/> Apartment <input type="checkbox"/> Portion		
Residence Is: <input type="checkbox"/> Owned <input type="checkbox"/> Rented <input type="checkbox"/> Mortgage <input type="checkbox"/> Parents <input type="checkbox"/> Company Provided		
Occupation: <input type="checkbox"/> Agriculturist <input type="checkbox"/> Business <input type="checkbox"/> Housewife <input type="checkbox"/> Retired Person <input type="checkbox"/> Student <input type="checkbox"/> Services		
<input type="checkbox"/> Industrialist <input type="checkbox"/> Professional <input type="checkbox"/> Business Executive <input type="checkbox"/> Others (specify)		
Occupation Details: <input type="checkbox"/> Employer/Business Name: _____ <input type="checkbox"/> Designation: _____		
<input type="checkbox"/> Nature of Business: _____ <input type="checkbox"/> Tenure: _____		
Source of Income: <input type="checkbox"/> Salaried <input type="checkbox"/> Business <input type="checkbox"/> Others (Specify) _____		
Account Mode: <input type="checkbox"/> Online <input type="checkbox"/> Offline		
Expected Value of Investment <input type="checkbox"/> Up to Rs.500,000/- <input type="checkbox"/> Up to Rs.1,500,000/- <input type="checkbox"/> Up to Rs.2,500,000/- <input type="checkbox"/> More Than Rs.2,500,000		
Knowledge of Stock Market: <input type="checkbox"/> Yes <input type="checkbox"/> No		
Source of fund for Stock Investment: <input type="checkbox"/> Loan /Borrowed <input type="checkbox"/> Own Investment <input type="checkbox"/> Collective Investment		
Do you have any investor account? <input type="checkbox"/> Yes, Then Investor Account # _____ <input type="checkbox"/> No		
Do you / your family member have any other account in WEFSL? <input type="checkbox"/> Yes, then give name(s): _____ <input type="checkbox"/> No		
REFERENCE DETAILS		
Name:	Occupation:	Contact #:
Address:		

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



CUSTOMER DUE DELIGENCE

	Risk Classification	KYC Requirements
G.1	Low Risk	Reduced KYC requirements shall be applicable.
G.2	Medium	Greater care required and documents should be obtained before opening of account
G.3	High Risk	Enhanced KYC requirements shall be applicable.
G.4	High Risk	Account cannot be opened as KYC requirements have not been fulfilled.
1.	Proof of address to be provided by applicant (submit any one)	<input type="checkbox"/> Driving License <input type="checkbox"/> Passport Copy <input type="checkbox"/> Latest Utility Bills <input type="checkbox"/> Others
2.	CNIC of Principle and Joint Account Holders /Passport for foreign Nationals/NICOP for Non-Resident Pakistanis:	<input type="checkbox"/> Yes Low Risk <input type="checkbox"/> No High Risk (G4)
3.	Proof of Employment / Business	<input type="checkbox"/> Yes Low Risk (G1) <input type="checkbox"/> No High Risk (G4)
4.	NTN Certificate, where applicable	<input type="checkbox"/> Yes Low Risk (G1) <input type="checkbox"/> No High Risk (G4)
5.	Is the person a Non-Resident?	<input type="checkbox"/> Yes High Risk(G3) <input type="checkbox"/> No Low Risk (G1)
6.	Is the person a high net worth individual with no identifiable source of income or his/her source of income doesn't match with size and quantum of investment?	<input type="checkbox"/> Yes High Risk (G3) <input type="checkbox"/> No Low Risk (G1)
7.	Is the person involved in dealing in high value items? (based on declared occupation)	<input type="checkbox"/> Yes High Risk (G3) <input type="checkbox"/> No Low Risk (G1)
8.	Is the person a foreign National?	<input type="checkbox"/> Yes High Risk (G3) <input type="checkbox"/> No Low Risk (G1)
9.	Does the person appear to have links or money transfer to / from offshore tax heavens or belongs to country(s) where KYC/CDD and anti-money laundering regulation are lax? (In term of not sufficiency applying FATF recommendations)	<input type="checkbox"/> Yes High Risk (G3) <input type="checkbox"/> No Low Risk (G1)
10.	Is there any reason to believe that the person has been refused account opening by another financial institution/ Brokerage House?	<input type="checkbox"/> Yes High Risk (G3) <input type="checkbox"/> No Low Risk (G1)
11.	Is the person opening the brokerage account on a non-face to face basic/Online?	<input type="checkbox"/> Yes High Risk (G3) <input type="checkbox"/> No Low Risk (G1)
12.	Is the person holder of a senior level public (government) office i.e. Politically exposed person (PEP) of a family member of PEP?	<input type="checkbox"/> Yes <input type="checkbox"/> No Low Risk (G1)
13.	Is the person a holder of high profile position? (e.g. Senior Politian)	<input type="checkbox"/> Yes <input type="checkbox"/> No Low Risk (G1)
14.	If the response to any question (12-13) above was YES, the, Is the Brokerage account relationship with this high-risk category person including politically person / Foreign national / holder of high profile position, approved by the nominee director, CEO / COO of the brokerage house? (approval shall be provided by management through signing the respective account opening form)	<input type="checkbox"/> Yes High Risk (G3) <input type="checkbox"/> No High Risk (G4)
15.	If client is Non-Resident or other then Karachi, Lahore or Islamabad:	<input type="checkbox"/> Verification by a reliable third party <input type="checkbox"/> Reference of an existing customer <input type="checkbox"/> Confirmation from other broker with whom customer had/has an account.
16.	Overall Risk Classification:	<input type="checkbox"/> Low Risk (G1) <input type="checkbox"/> Medium Risk (G2) <input type="checkbox"/> High Risk (G3) <input type="checkbox"/> High Risk (G4)
17.	Account Opening Application Status:	<input type="checkbox"/> Approved on the basis of G1, G2,G3 <input type="checkbox"/> Rejected on basis of G4
18.	If rejected then reason of rejection:	
19.	Completed by: Name of Sales Person / Agent: _____ Signature: _____ Date: _____	20. Checked by: Name of Sales Person / Agent: _____ Signature: _____ Date: _____



WE Financial Services Limited

Room No.506-508, 5th Floor, Pakistan Stock Exchange Building, Stock Exchange Road, Karachi - 74000, Pakistan.

SUB-ACCOUNT OPENING FORM FOR INDIVIDUALS

For official use of the Participant Only	
Application Form No:	
CDS Participant ID:	00539
Sub-Account No.	
Trading Account No. (if applicable)	

(Sub-Account are opened and maintained by Participants in accordance with the CDC Regulations made pursuant to section 4 of the Central Depository Act, 1997)

Nature of Account: Single Joint

(Please use BLOCK LETTERS to fill the Form)

I/WE hereby apply for opening of my/our Sub-Account under the Account Family of WE Financial Services Limited (hereinafter referred to as "Participant") maintained in the Central Depository System ("CDS") of the Central Depository Company of Pakistan Limited ("CDC"). My/Our particulars are given as under:

A REGISTRATION AND OTHER DETAILS OF MAIN APPLICANT												
1. Full name of Applicant Mr./Mrs./Ms.												
2. Father's / Husband's Name												
3. Contact Details of Main Applicant:												
Permanent Address: (address should be different from Participant's business address)												
(b) Mailing Address:												
(c) Contact No: Land Line No: Local Mobile No:				(d) Fax: (optional)				(e) Email:				
4. Computerized National Identity Card No. (For resident Pakistan)								—				
5. Expiry date of CNIC												
6. NICOP No: (For non-resident Pakistan)								—				
7. Expiry date of NICOP:												
8. Passport Details: (For a foreigner or Pakistani Origin)				Passport Number:				Place of issue:				
				Date of Issue:				Date of Expiry:				
9. Details of Contact Person: [Note: Contact Person shall not be the person other than the Main Applicant, any one the Joint Applicant or their Attorney. Where Contact Person is the Main Applicant or any of the Joint Applicant, please only provide the name below. In case of Attorney, please provide details in (a) to (h) below]												
(a) Name: MR./MRS./MS. :												
(b) Relationship/ association of the Attorney with the Main Applicant:												
(c) Address:												
(d) Computerized National Identity Card No								—				
(e) Expiry date of CNIC:												
(f) Contact No : Land Line No : Local Mobile No :				(g) Fax :(optional)				(h) Email:				
10. Share Holder Category: INDIVIDUAL												
11. (a) Occupation [Please tick (☐) the appropriate Box]				AGRICULTURIST		BUSINESS		HOUSEWIFE		HOUSEHOLD		
				RETIRED PERSON		STUDENT		BUSINESS EXEC		INDUSTRIALIST		
				PROFESSIONAL		SERVICE		OTHER (specify)				
(a) Name of Employer /Business:						(c) Job Title / Designation:						
(d) Address of Employer / Business:												

*At least one field must be mandatorily filled.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant

B. REGISTRATION (AND OTHER) DETAILS OF THE JOINT APPLICANT(S)												
PERSONAL INFORMATION - JOINT APPLICANT NO.1												
1. Full name of Applicant Mr./Mrs./Ms.												
2. Father's / Husband's Name												
Permanent Address: (address should be different from Participant's business address)												
4. Contact.	Land Line No.				Mobile No.				Email.			
4. Computerized National Identity Card No. (For resident Pakistan)												
5. Expiry date of CNIC												
6. NICOP No: (For non-resident Pakistan)												
7. Expiry date of NICOP:												
8. Passport Details: (For a foreigner or Pakistani Origin)	Passport Number:						Place of issue:					
	Date of Issue:						Date of Expiry:					
11. (a) Occupation [Please tick (☐) the appropriate Box]	AGRICULTURIST		BUSINESS		HOUSEWIFE		HOUSEHOLD					
	RETIRED PERSON		STUDENT		BUSINESS EXEC		INDUSTRIALIST					
	PROFESSIONAL		SERVICE		OTHER (specify)							
(a) Name of Employer /Business:						(c) Job Title / Designation:						
(d) Address of Employer / Business:												

B. REGISTRATION (AND OTHER) DETAILS OF THE JOINT APPLICANT(S)												
PERSONAL INFORMATION - JOINT APPLICANT NO.2												
1. Full name of Applicant Mr./Mrs./Ms.												
2. Father's / Husband's Name												
Permanent Address: (address should be different from Participant's business address)												
4. Contact.	Land Line No.				Mobile No.				Email.			
4. Computerized National Identity Card No. (For resident Pakistan)												
5. Expiry date of CNIC												
6. NICOP No: (For non-resident Pakistan)												
7. Expiry date of NICOP:												
8. Passport Details: (For a foreigner or Pakistani Origin)	Passport Number:						Place of issue:					
	Date of Issue:						Date of Expiry:					
11. (a) Occupation [Please tick (☐) the appropriate Box]	AGRICULTURIST		BUSINESS		HOUSEWIFE		HOUSEHOLD					
	RETIRED PERSON		STUDENT		BUSINESS EXEC		INDUSTRIALIST					
	PROFESSIONAL		SERVICE		OTHER (specify)							
(a) Name of Employer /Business:						(c) Job Title / Designation:						
(d) Address of Employer / Business:												

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



B. REGISTRATION (AND OTHER) DETAILS OF THE JOINT APPLICANT(S)													
PERSONAL INFORMATION - JOINT APPLICANT NO.3													
1. Full name of Applicant Mr./Mrs./Ms.													
2. Father's / Husband's Name													
Permanent Address: (address should be different from Participant's business address)													
4. Contact		Land Line No.				Mobile No.				Email.			
4. Computerized National Identity Card No. (For resident Pakistan)						—							—
5. Expiry date of CNIC													
6. NICOP No: (For non-resident Pakistan)						—							—
7. Expiry date of NICOP:													
8. Passport Details: (For a foreigner or Pakistani Origin)		Passport Number:						Place of issue:					
		Date of Issue:						Date of Expiry:					
11. (a) Occupation [Please tick (e) the appropriate Box]		AGRICULTURIST		BUSINESS		HOUSEWIFE		HOUSEHOLD					
		RETIRED PERSON		STUDENT		BUSINESS EXEC		INDUSTRIALIST					
		PROFESSIONAL		SERVICE		OTHER (specify)							
(a) Name of Employer /Business:						(c) Job Title / Designation:							
(d) Address of Employer / Business:													

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant

C. OTHER INFORMATION									
Dividend Mandate [Please tick (✓) the appropriate Box]		Yes	No	If yes please provide following details:					
(a) Account title			(a) IBAN:						
(b) Name or Bank			(b) Branch						
(c) Address									
2. National Tax No.(optional)									
3.Nationality:									
4. Residential Status [Please tick (✓) the appropriate Box]		Resident	Non- Resident	Repatriable	No- Repatriable				
Pakistani		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
Pakistani Origin		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
Foreign National		<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>				
5. If you are maintaining any special Convertible Rupee Account ("SCRA")		(a) SCRA Account No:			(b) Bank Name:				
Please provide details in (a) to (c):		(c) Branch Details:							
6.Zakat Status: (If according to the Fiqh of the Applicant(s), Zakat deduction is not applicable, then relevant Declaration On prescribed format shall be submitted with the concerned issuer and the Participant)						Please tick (✓) the appropriate Box			
						<input type="checkbox"/> Muslim Zakat Payable			
						<input type="checkbox"/> Muslim Zakat non-payable			
						<input type="checkbox"/> Non-Muslim			
<input type="checkbox"/> Not Applicable									
7. Particulars of nominee (optional But if desired, nomination should Only be made in case of sole Individual and not joint account) [in case of death of Sub-Account Holder Nomination may made in terms of requirements of section 80 of the Companies Ordinance. 1984, which Inter alia requires that person nominated as aforesaid shall not be a person other than the following relatives of the Sub-Account Holder, namely: a spouse, father, mother, brother sister and son or daughter, including a step or adopted child.]		(a) Name of Nominee:							
		(b) Father's / Husband's Name:							
		(c) Relationship with Main Applicant: [Please tick (✓) the appropriate Box]		<input type="checkbox"/> Spouse		<input type="checkbox"/> Father		<input type="checkbox"/> Mother	
				<input type="checkbox"/> Brother		<input type="checkbox"/> Sister		<input type="checkbox"/> Son	
				<input type="checkbox"/> Daughter		*Including step or adopted child			
		(d) Address:							
		(e) CNIC No: (in case of a resident Pakistani)							
		(f) Expiry date of CNIC:							
		(g) NICOP No: (in case of a non-resident Pakistan)							
		(h) Expiry date of NICOP:							
(i) Passport Details: (in case of foreigner or Pakistani Origin)		Passport Number:							
		Place of Issue:							
		Date of Issue							
		Date of Expiry:							
(j) Contact No:				(k) Fax: (optional)					
(l) E-mail: (optional)									

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



IMPORTANT
Please read and understand the Terms and Conditions before signing and executing this form

TERMS AND CONDITIONS

The Terms and Conditions set herein below shall govern the Sub-Account forming part of the Account Family of the CDS Participant Account of the Participant, which shall be binding on the Sub-Account Holder as well as the Participant:

1. Provisions of the Central Depositories Act, 1997 (“the Act”) and the Central Depository Company of Pakistan Limited Regulations (“the Regulations”) as amended from time to time and the CDC’s Operating Manual/Operating Instructions developed and issued pursuant thereto from time to time and any other by-laws, directives of the Securities and Exchange Commission of Pakistan issued from time to time, shall govern the opening, maintenance and operations of the Sub-Account.
2. Each page of this form should be duly signed by the Applicant (and joint Applicants if any) and the Participant or any authorized person of the Participant.
3. The Participant shall ensure provision of copies of all the relevant laws, rules and regulations at his office for access to the Sub-Account Holder(s) during working hours.
4. The Participant shall provide a list of his authorized agents/traders and designated employees, who can deal with the Sub-Account Holder(s) from time to time. Any change(s) therein shall forthwith be intimated in writing to the Sub-Account Holder(s).
5. The Registration Details and such other information specified by the Applicant in this form for opening of the Sub-Account appear in the Sub-Account to be established by the Participant in the Central Depository System who shall ensure the correctness and completeness of the same. Any change therein notified by the Sub-Account Holder from time to time in writing to the Participant shall reflect in the Sub-Account of such Sub-Account Holder.
6. The Book-entry Securities owned by the Sub-Account Holder shall be exclusively entered in the Sub-Account of such Sub-Account Holder.
7. Transfer, Pledge and Withdrawal of Book-entry Securities entered in the Sub-Account of the Sub-Account Holder shall only be made from time to time in accordance with the authorization given by the Sub-Account Holder to the Participant in Part (G) above pursuant to Section 12 and 24 of the Act. Such authorization shall constitute the congregated / entire authorizations by the Sub-Account Holder(s) in favour of the Participant and supersedes and cancels all prior authorizations (oral, written or electronic) including any different, conflicting or additional terms which appear on any agreement or form the Sub-Account Holder(s) has executed in favour of the Participant.
8. Participant shall be liable to give due and timely effect to the instructions of the Sub-Account Holder given in terms of the above-referred authorization with respect to transfer, pledge and withdrawal of Book-entry Securities entered in his Sub-Account under the control of the Participant. Such instructions, among other matters, may include closing of Sub-Account.
9. Participant shall send within 10 days of end of each quarter Account Balance statement to the Sub-Account Holder without any fee or charge showing the number of every Book-entry Security entered in his Sub-Account as of the end of the preceding quarter. Such Account Balance statement shall be generated from the CDS. Further, the Sub-Account Holder may request for such statement (including Account Activity reports) from the Participant at any time on payment of a fee on cost basis as prescribed by the Participant. The Participant shall be liable to provide such report/statement to the Sub-Account Holder within 3 Business Days from the date of receipt of such request, with or without charges.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



TERMS AND CONDITIONS

- 10. In consideration for the facilities and services provided to the Sub-Account Holder by the Participant, the Sub-Account Holder shall pay fees and charges to the Participant as applicable for availing such facilities and services under the Act, the Regulations and these Terms & Conditions. In case of outstanding payment against any underlying market purchase transaction, charges and/or losses against the Sub-Account Holder, the Participant shall have the right, subject to Clause 7 above and under prior intimation to the Sub-Account Holder to clear the payment, charges and/or losses (including any shortfall in margin requirements) within the reasonable time prescribed by the Participant, to dispose off the necessary number of Book-entry Securities of the Sub-Account Holder and apply the net proceeds thereof towards the adjustment of such outstanding payment, charges and/or losses, provided that the Participant shall report the disposal of such Securities to the relevant Stock Exchange as an off-market transaction where the Securities are transferred from the Sub-Account to the House Account of the Participant.
- 11. Where admission of Participant to the CDS is suspended or terminated by the CDC, the Sub-Account Holder shall have the right, subject to the Regulations and the Procedures made there under, to request CDC to change his Controlling Account Holder and Participant shall extend full cooperation to the Sub-Account Holder in every regard, without prejudice to his right of recovery of any dues or receivable from the Sub-Account Holder.
- 12. In case of a Joint Account, all obligations and liabilities in relation to this Sub-Account or under these Terms and Conditions shall be joint and several.
- 13. These Terms and Conditions shall be binding on the Participant’s nominee, legal representative, successors in interest and/or permitted assigns.
- 14. In the event of any conflict between these Terms and Conditions and the terms and conditions contained in Trading Account Opening Form or any other forms/authorizations prescribed by the Participant or otherwise, the Terms and Conditions contained herein shall prevail, insofar as it is related to the custodial services to be provided by the Participant under the legal framework of CDC.
- 15. The provision of services as provided for hereunder shall not constitute Participant as trustee and the Participant shall have no trust or other obligation in respect of the Book-entry Securities except as agreed by the Participant separately in writing.
- 16. The Participant is not acting under this application form as Investment Manager or Investment Advisor to the Sub-Account Holder(s).
- 17. The Participant should ensure due protection to the Sub-Account Holder regarding rights to dividend, rights or bonus shares etc. in respect of transactions routed through him and not do anything which is likely to harm the interest of the Sub-Account Holder with/from whom it may have had transactions in securities.
- 18. Subject to Section 21 of the Act, Participant shall maintain complete confidentiality of any information or document that is in his knowledge or possession or control relating to the affairs of the Sub-Account Holder(s), and in particular, relating to their Sub-Account(s), and shall not give, divulge, reveal or otherwise disclose such information or document to any other person.
- 19. These Terms and Conditions shall be deemed to have been amended, altered and/or modified if rights and duties of the parties hereto are altered by virtue of change in law, rules, regulations etc. of SECP and/or articles, rules, regulations of the Stock Exchanges and/or the Act, CDC Regulations, CDC’s Operating Manual/Operating Procedures and/or any circular, directive or direction issued therein, such changes shall be deemed to have been incorporated and modified the rights and duties of the parties hereto.
- 20. The Participant shall ensure that duly filled in and signed copy of this form along with the acknowledgement receipt is provided to the Sub-Account Holder.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



DECLARATION & UNDERTAKING

I/We, the undersigned, hereby declare that:

- a) I/We am/are not minor(s);
- b) I/We am/are of sound mind;
- c) I/We have not applied to be adjudicated as an insolvent and that I/We have not suspended payment and that I/We have not compounded with my/our creditors;
- d) I/We am/are not an undercharged insolvent;
- e) I/We confirm having read and understood the above Terms and Conditions and I/We hereby unconditionally and irrevocably agree and undertake to be bound by and to comply with the above Terms and Conditions and any other terms and conditions which may be notified from time to time with the approval of the concerned authorities modifying or substituting all or any of the above Terms and Conditions in connection with the opening, maintenance and operation of the Sub-Account;
- f) I/We, being the Applicant(s), hereby further confirm that all the information contained in this form is true and correct to the best of my/our knowledge as on the date of making this application;
- g) I/We further agree that any false/misleading information by me/us or suspension of any material fact will render my/our Sub-Account liable for termination and further action under the law; and
- h) I/We hereby now apply for opening, maintaining, operation of Sub-Account forming part of the Account Family of CDS Participant Account of Participant.

DISCLAIMER FOR CDC ACCESS

The main objective of providing information, reports and account maintenance services through the Interactive Voice Response System, Internet /Web access and Short Messaging Service ("SMS") or any other value-added service is to facilitate the Sub-Account Holders ("Users") with a more modern way to access their information. CDC makes no other warranty of the IVR, Internet /Web access, SMS or any other value-added services and Users hereby unconditionally agree that they shall make use of the internet/web access subject to all hazards and circumstances as exist with the use of the internet. CDC shall not be liable to any Users for providing and making available such services and for failure or delay in the provision of SMS to Users and all Users, who use the IVR, internet access, SMS or any other value added services, shall be deemed to have indemnified CDC, its directors, officers and employees for the time being in office and held them harmless from and against any losses, damages, costs and expenses incurred or suffered by them as a consequence of use of the IVR system, internet/web access, SMS or any other value added services.

All Users hereby warrant and agree that their access of the internet /web by the use of a User-ID and login is an advanced electronic signature and upon issuance of such User-ID to the user, they hereby waive any right to raise any objection to the compliance of the User-ID and login with the criteria of an advance electronic signature.

All Users shall by signing this Form and by their conduct of accessing the IVR, internet/Web access, SMS or any other value added services agree to all the terms and conditions and terms of use as shall appear on the CDC website at www.cdcaccess.com.pk which shall be deemed to have been read and agreed to by the Users before signing this form.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



Name of Applicant: _____	Date: Place:	Signature: _____
Name of Joint Applicant No 1: _____	Date: Place:	Signature: _____
Name of Joint Applicant No 2: _____	Date: Place:	Signature: _____
Name of Joint Applicant No 3: _____	Date: Place:	Signature: _____
For and on behalf of <i>(In case if signed by the Attorney on behalf of the Applicant(s))</i>		
I/we hereby agree to admit the Applicant(s) as the Sub-Account Holder(s) in terms of the above Terms and Conditions as amended from time to time and shall abide by the same in respect of opening, maintenance and operation of such Sub-Account.		
Name of Participant: WE Financial Services Limited	Date:	
Participant's Seal & Signature:		
Witnesses:		
1. Name:		
Signature:	CNIC No:	_____ - _____
2. Name:		
Signature:	CNIC No:	_____ - _____

Enclosures:

1. Attested copy of CNIC / NICOP / Passport of the Applicants / Joint Applicants / nominee(s) (as the case may be).
2. Duly notarized Power of Attorney* (if applicable).
3. Zakat Declaration of the Applicant and the Joint Applicant (if applicable).
4. Attested copy of NTN Certificate (if applicable).

* Where the Applicant is a non-resident or foreigner, duly consularized copy of Power of Attorney by the Consul General of Pakistan having jurisdiction over the Applicant(s) should be submitted.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



H. FOR THE USE OF PARTICIPANT ONLY						
Particulars of Sub-Account Opening Form verified by:						
				Stamp:		
Application:	<input type="checkbox"/>	Approved	<input type="checkbox"/>	Rejected	Signature: (Authorized signatory)	Date:
Sub-Account no. issued:						
Account opened by:						
Saved by:			Posted by:			
Signature:		Date:		Signature:		Date
Remarks: <i>(if any)</i>						

ACKNOWLEDGEMENT RECEIPT	
Application No:	Date of receipt:
<i>I/We hereby confirm and acknowledge the receipt of duly filled and signed Sub-Account Opening Form from the following Applicant:</i>	
[Insert Name of Applicant(s)]	Participant's Seal & Signature:
1.	
2.	
3.	
4.	



RISK DISCLOSURE DOCUMENT

This Risk Disclosure document is prescribed by the Pakistan Stock Exchange Limited (PSX) under Clause 13(1) of the Securities Broker (Licensing and Operations) Regulations, 2016.

This document contains important information relating to various types of risks associated with trading and investment in financial products (equity securities, fixed income instruments, derivatives contracts etc.) being traded at PSX. The customer should carefully read this document before opening trading account with a broker.

In case a customer suffers negative consequences or losses as a result of trading/investment, he/she shall be solely responsible for the same and PSX or Securities and Exchange Commission of Pakistan (SECP) shall not be held responsible/liable, in any manner whatsoever, for such negative consequences or losses.

The customers must acknowledge and accept that there can be no guaranteed profit or guaranteed return on their invested capital and under no circumstances broker can provide customers such guarantee or fixed return on their investment in view of the fact that the prices of securities and futures contract can fall as well as rise depending on the market conditions and performance of the companies. Customers must understand that past performance is not a guide to future performance of the securities, contracts or market as a whole. In case the customers have any doubt or are unclear as to the risks/information disclosed in this document, PSX strongly recommends that such customer should seek an independent legal or financial advice in advance.

PSX neither singly or jointly and expressly nor impliedly guarantee nor make any representation concerning the completeness, accuracy and adequacy of the information contained in this document as this document discloses the risks and other significant aspects of trading / investment at the minimum level. PSX does not provide or purport to provide any advice and shall not be liable to any person who enters into a business relationship with a broker based on any information contained in this document. Any information contained in this document must not be construed as business/investment advice in any manner whatsoever.

THE CUSTOMERS MUST BE AWARE OF AND ACQUAINTED WITH THE FOLLOWING:

1. BASIC RISKS INVOLVED IN TRADING IN SECURITIES MARKET:

1.1 VOLATILITY RISK:

Volatility risk is the risk of changes in the value of financial product in any direction. High volatility generally means that the values of securities / contract can undergo dramatic upswings and/or downswings during a short period. Such a high volatility can be expected relatively more in illiquid or less frequently traded securities / contracts than in liquid or more frequently traded one. Due to volatility, the order of a customer may not be executed or only partially executed due to rapid change in the market prices. Such volatility can also cause price uncertainty of the market orders as the price at which the order is executed can be substantially different from the last available market price or may change significantly thereafter, resulting in a real or notional loss.

1.2 LIQUIDITY RISK:

Liquidity refers to the ability of market participants to buy and /or sell securities expeditiously at a competitive price and with minimal price difference. Generally, it is assumed that more the numbers of orders available in a market, greater is the liquidity. Liquidity is important because with greater liquidity, it is easier for customers to buy and/or sell securities swiftly and with minimal price difference and, as a result, customers are more likely to pay or receive a competitive price for their executed trades. Generally, lower liquidity can be expected in thinly traded instruments than in liquid or more frequently traded ones. As a result, order of customer may only be partially executed, or maybe executed with relatively greater price difference or may not be executed at all. Under certain market conditions, it may be difficult or impossible for the customers to liquidate a position in the market at a reasonable price, when there are no outstanding orders either on the buy side or on the sell side, or if trading is halted in a security/contract due to any reason.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



1.3 SPECULATIVE TRADING RISK:

Speculation involves trading of a security/contract with the expectation that it will become more valuable in a very near future. These transactions are attempted to make profit from fluctuations in the market value of securities, rather than fundamental value of a security and/or underlying attributes embodied in the securities such as dividends, bonus or any other factor(s) materially affecting the price.

Speculative trading results in an uncertain degree of gain or loss. Almost all investment activities involve speculative risks to some extent, as a customer has no idea whether an investment will be a blazing success or an utter failure.

Day trading strategy is a common example of speculative trading in which customers buy and sell the same security / derivative within the same day, such that all obligations are netted off and closed and no settlement obligations stand. The customer indulging in a day-trading strategy needs to be more vigilant and informed than the customers investing for a longer period, as market may not move during the day as the day-trader originally anticipated, resulting in a loss to them.

1.4 RISK OF WIDER SPREAD:

The Bid-Ask spread is the difference between the offer price and bid price of a security / contract quoted by the Market Makers or trading parties. The size of spread is affected by a number of factors such as liquidity, volatility, free float (the total number of shares outstanding that are readily available for trading) etc. Generally, low liquidity, high volatility and low free float levels of a security may result in relatively wider Bid Ask Spread. The higher Bid-Ask spread can result in greater cost to customers.

1.5 RISK PERTAINING TO THE PRICE FLUCTUATIONS DUE TO CORPORATE ANNOUNCEMENT:

The corporate announcements by the issuers for the corporate actions or any other material information may affect the price of the securities. These announcements combined with relatively lower liquidity of the security may result in significant price volatility. The customers, while making any investment decision in such securities/contracts, are advised to take into account such announcements. Moreover, the customers should be cautious and vigilant in case fake rumors are circulating in the market. The Customers are advised to refrain from acting purely based on such rumors rather take well informed investment decision in light of all facts and circumstances associated with such securities and their issuers.

1.6 RISK REDUCING ORDERS:

The customers can place orders for limiting the losses to certain amounts, such as Limit Orders, Stop Loss Orders, and Market Orders etc. Customers must ask their brokers for detailed understanding of these order types. Customers must acknowledge that placement of such orders for limiting losses to certain extent may not always be an effective tool due to rapid movements in the prices of securities and, as a result, such orders may not be executed.

1.7 SYSTEM RISK:

High volume trading will frequently occur at the market opening and before market close. Such high volumes may also occur at any point in the day causing delay in order execution or confirmation. During periods of volatility, on account of market participants continuously modifying their order quantity or prices or placing fresh orders, there may be delays in order execution and its confirmations.

1.8 SYSTEMIC RISK:

Systemic risk arises in exceptional circumstances and is the risk that the inability of one or more market participants to perform as expected will cause other participants to be unable to meet their obligations when due, thereby affecting the entire capital market.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



1.9 SYSTEM AND NETWORKING RISK:

Trading on the PSX is done electronically, based on satellite/leased line-based communications, combination of technologies and computer systems to place and route orders. All these facilities and systems are vulnerable to temporary disruption or failure, or any such other problem/glitch, which may lead to failure to establish access to the trading system/network. Such limitation may result in delay in processing or processing of buy or sell orders in part only or non-processing of orders at all. As with any financial transaction, the customer may experience losses if orders cannot be executed normally due to systems failures on the part of exchange or broker. The losses may be greater if the broker having customers 'position does not have adequate back-up systems or procedures. Accordingly, the Customers are cautioned to note that although these problems may be temporary in nature, but when the customers have outstanding open positions or unexecuted orders, these limitations represent a risk because of obligations to settle all executed transactions.

1.10 RISK OF ONLINE SERVICES:

The customers who trade or intend to trade online should fully understand the potential risks associated with online trading. Online trading may not be completely secure and reliable and may cause delay in transmitting information, execution of instructions due to technological barriers. Moreover, the customer acknowledges and fully understands that he/she shall be solely responsible for any consequences arising from disclosure of the access codes and/or passwords to any third person or any unauthorized use of the access codes and/or passwords.

1.11 REGULATORY / LEGAL RISK:

Government policies, rules, regulations, and procedures governing trading on the exchange are updated from time to time. Such regulatory actions and changes in the legal/regulatory ecosystem including but not limited to changes in tax/levies may alter the potential profit of an investment. Some policies of the government may be focused more on some sectors than others thereby affecting the risk and return profile of the investment of the customers in those sectors.

2. RISKS IN DERIVATIVE AND LEVERAGEPRODUCTS:

Derivative and leveraged trades enable the customer to take larger exposure with smaller amount of investment as margin. Such trades carry high level of risk and the customers should carefully consider whether the trading in the derivative and leveraged products is suitable for them, as it may not be suitable for all customers. The higher the degree of leverage, the greater the possibility of profit or loss it can generate in comparison with the investment involving full amount. Therefore, the customers should trade in the derivative and leveraged products in light of their experiences, objectives, financial resources and other relevant circumstances.

Derivative product namely Deliverable Futures Contract, Cash Settled Futures Contract, Stock Index Futures Contract and Index Options Contracts and leveraged products namely Margin Trading System, Margin Financing and Securities Lending and Borrowing are available for trading at stock exchange.

The customer transacting in the derivative and leveraged markets needs to carefully review the agreement provided by the brokers and also thoroughly read and understand the specifications, terms and conditions which may include markup rate, risk disclosures etc. There are a number of additional risks that all customers need to consider while entering into derivative and leveraged market transactions. These risks include the following:

- (a) Trading in the derivative and leveraged markets involves risk and may result in potentially unlimited losses that are greater than the amount deposited with the broker. As with any high risk financial product, the customer should not risk any funds that the customer cannot afford to lose, such as retirement savings, medical and other emergency funds, funds set aside for purposes such as education or home ownership, proceeds from student loans or mortgages, or funds required to meet living expenses.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant

- (b) All derivative and leveraged trading involves risk, and there is no trading strategy that can eliminate it. Strategies using combinations of positions, such as spreads, may be as risky as outright long or short positions. Trading in equity futures contracts requires knowledge of both the securities and the futures markets.
- (c) The customer needs to be cautious of claims of large profits from trading in such products. Although the high degree of leverage can result in large and immediate gains, it can also result in large and immediate losses.
- (d) Because of the leverage involved and the nature of equity futures contract transactions, customer may feel the effects of his/her losses immediately. The amount of initial margin is small relative to the value of the futures contract so that transactions are 'leveraged' or 'geared'. A relatively small market movement will have a proportionately larger impact on the funds the customer has deposited or will have to deposit. This may work against customer as well as for him/her. Customer may sustain a total loss of initial margin funds and any additional funds deposited with the broker to maintain his/her position. If the market moves against his/her position or margin levels are increased, customer may be called upon to pay substantial additional funds on short notice to maintain his/her position. If the customer fails to comply with a request/call for additional funds within the time specified, his/her position may be liquidated/squared-up at a loss, and customer will be liable for the loss, if any, in his/her account.
- (e) The customer may find it difficult or impossible to liquidate / square-up a position due to certain market conditions. Generally, the customer enters into an offsetting transaction in order to liquidate/square-up apposition in a derivative or leverage contract or to limit the risk. If the customers cannot liquidate position, they may not be able to realize a gain in the value on position or prevent losses from increasing. This inability to liquidate could occur, for example, if trading is halted due to some emergency or unusual event in either the equity futures contract or the underlying security, no trading due to imposition of circuit breaker or system failure occurs on the part of exchange or at the broker carrying customers' position. Even if customers can liquidate position, they may be forced to do so at a price that involves a large loss.
- (f) Under certain market conditions, the prices of derivative contracts may not maintain their customary or anticipated relationships to the prices of the underlying security. These pricing disparities could occur, for example, when the market for the equity futures contract is illiquid, when the primary market for the underlying security is closed, or when the reporting of transactions in the underlying security has been delayed.
- (g) The customer may be required to settle certain futures contracts with physical delivery of the underlying security. If the customer hold position in a physically settled equity futures contract until the end of the last trading day prior to expiration, the customer shall be obligated to make or take delivery of the underlying securities, which could involve additional costs. The customer should carefully review the settlement and delivery conditions before entering into an equity futures contract.
- (h) Day trading strategies involving equity futures contracts and other products pose special risks. As with any financial product, customers who seek to purchase and sell the same equity futures in the course of a day to profit from intra-day price movements ("day traders") face a number of special risks, including substantial commissions, exposure to leverage, and competition with professional traders. The customer should thoroughly understand these risks and have appropriate experience before engaging in day trading. The customer should obtain a clear explanation of all commission, fees and other charges for which he/she will be liable. These charges will affect net profit (if any) or increase loss.

3. GENERAL:

3.1 ASSETS HELD WITH BROKERS:

The customer should familiarize him/herself with the measures available for protecting from the risk of misappropriation or misuse of cash and securities held with the brokers. For such purpose, he/she may opt for UIN Information System (UIS) provided by National Clearing Company of Pakistan Limited (NCCPL). The customer should also provide correct mobile number/email address in order to receive SMS/e-Alerts services being provided by the NCCPL and Central Depository Company of Pakistan Limited (CDC) on each trade and movement of their securities.

Signature:

Main Applicant

Joint Applicant 1

Joint Applicant 2

Joint Applicant 3

Participant



Moreover, the customers should be aware of the protections given to money and securities deposited with the brokers, particularly in the event of a default by such broker or the broker's insolvency or bankruptcy. The customer recognizes that in such default/insolvency/bankruptcy scenario, the customer may recover his/her money and/or property to such extent as may be governed by relevant PSX Regulations and/or local laws in force from time to time.

3.2 CUSTOMERS RIGHTS AND OBLIGATIONS:

The customer must understand their rights and obligations as well as the rights and obligations of the brokers specified under the PSX Regulations and the Standardized Account Opening Form, Know Your Client Form, Standardized Sub-Account Opening Form of CDC, and Agreement(s) of Leveraged Products (Margin Trading System, Margin Financing and Securities Lending and Borrowing), where applicable, and any other applicable Rules, Regulations, Guidelines, Circulars etc. as may be issued by SECP and PSX from time to time.

- (a) The customers should ensure that they deal through the registered branch and with the registered Agents/Traders/Representatives of the broker. The customer shall also verify such details from the website of PSX and Jama punji (www.jamapunji.pk);
- (b) Customer at the time of establishing relationship with the brokers, should obtain a clear explanation of all brokerage, commission, fees and their charges for which customer will be liable to pay and these charges will affect net cash inflow or outflow;
- (c) It is obligatory for the brokers to issue contract note, in either electronic form or hard copy, by next working day of trading. The contract note shall contain all information relating to trade execution including commission and charges applicable on the customers. In case contract note is not issued, customer should inquire with broker immediately and in case the matter is not resolved, the same should be reported to the PSX;
- (d) The customers should match the information as per the contract notes with the SMS/e-Alert received from CDC and/or NCCPL and may also verify from the UIS facility from the website of NCCPL.

UNDERTAKING

I, the customer, hereby acknowledge that I have received this Risk Disclosure Document and have read and understood the nature of all risks and other contents and information provided in this document.

Date: _____

Signature of Broker

Signature of Account Holder

Signature of Joint Account Holder (1)

Signature of Joint Account Holder (2)

Signature of Joint Account Holder (3)



we invest in relationshipsTM



A Division of
WE Financial Services Ltd.



An Associated Company
of WE Financial Services Ltd



Subsidiary of WE Financial
Services Ltd.

Brokerage | Online Trading | Equity Research | Corporate Finance | Fund Management | Commodities

WE FINANCIAL SERVICES LTD.

Corporate Member / TREC Holder: Pakistan Stock Exchange Ltd.

REGISTERED OFFICE

506-508, 5th Floor, Pakistan Stock Exchange Building, Stock Exchange Road, Karachi-74000, Pakistan

Tel: (+92-21) 3242-9288, 32463401

E-mail: Info@we.com.pk URL: <http://www.we.com.pk>